

Adler of Duval & Stachenfeld discusses greatest accomplishment



Name: Terri Adler

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Years in Commercial Real Estate: 18

In the last 12 months, which project, transaction, honor or accomplishment are you most proud of and why?

My greatest accomplishment has been participating in the growth and development of our clients and our attorneys on some very innovative deals like NorthStar's investment in RXR Realty, the Angelo Gordon/Extell Carlton House deal and the Halpern Realty Varick Street assemblage. Each deal required intensive collaboration between the lawyers and clients on unique and complex issues and structures with tight time frames. That being said, teaching my kids to ride their bikes was probably as challenging (and rewarding) as closing any \$2 billion deal.

Who are three women- living or dead - that you would like to have drinks with and why?

Eleanor of Aquitaine: she was a force to be reckoned with and a power player in a time when women were not power players.

Virginia Woolf : she was a trailblazer not only as a woman but as a writer - she was innovative, intellectual, creative, complex, and tortured.

Artemesia Gentileschi: she was a brilliant artist who followed her dreams and whose art reflected empowerment of women in a time when women were not empowered.

What was your first job and what did you learn from it?

My first job was working at a fast food chain in Sandy, Utah. I learned that everybody you attend high school with wants free food; minimum wage is not enough to do much of anything with (even in 1984); and not everyone believes that if you take a job, you are expected to do that job to the best of your ability.

Terri Adler, Duval & Stachenfeld LLP

What is your favorite quote?

"And those who were seen dancing were thought to be insane by those who could not hear the music." Friedrich Nietzsche